	Current Period			Cumulative Period				
Program Initiative	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	0.00	\$0.00	0	28,527.35	\$27,594.50	68	\$0.00	0.00%
A2a - Residential Coordinated Delivery	-7,587.56	\$397,804.29	40	102,677.44	\$1,072,046.75	228	\$288,649.15	371.40%
A2b - Residential Conservation Services (RCS)	0.00	\$5,520.00	21	0.00	\$68,010.00	254	\$34,320.00	198.16%
A2c - Residential Retail	-2,369.10	\$37,908.48	24	-51,510.34	\$391,643.70	158	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$43,821.53	9	0.00	\$100,786.63	32	\$0.00	0.00%
Res Subtotal	-9,956.66	\$485,054.30	94.00	79,694.45	\$1,660,081.58	740	\$322,969.15	
Res % of Total	-8.01%	83.86%	95.92%	17.90%	58.42%	91.36%	53.74%	
B1a - Income Eligible Coordinated Delivery	20,057.00	\$47,485.70	2	34,612.86	\$711,544.69	31	\$119,526.25	595.30%
IE Subtotal	20,057.00	\$47,485.70	2.00	34,612.86	\$711,544.69	31	\$119,526.25	
IE % of Total	16.14%	8.21%	2.04%	7.77%	25.04%	3.83%	19.89%	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$9,009.75	1	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations — Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	114,042.00	\$45,885.00	1	296,224.29	\$341,554.33	17	\$158,501.64	215.49%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	17,149.29	\$28,346.75	2	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	142.76	\$15.00	1	17,509.69	\$91,113.00	19	\$0.00	0.00%
C&I Subtotal	114,184.76	\$45,900.00	2.00	330,883.27	\$470,023.83	39	\$158,501.64	
C&I % of Total	91.87%	7.94%	2.04%	74.32%	16.54%	4.81%	26.37%	
Total	124,285.10	\$578,440.00	98	445,190.58	\$2,841,650.10	810	\$600,997.04	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.